

 ARGUS EstateMaster

Development Feasibility Advanced

Certification course

Course overview

The Development Feasibility Advanced certification course is a 1-day course designed for advanced users who are familiar with the Development Feasibility software.

The objective of this course is to provide participants with the knowledge to:

1. Provide participants with an understanding of the advanced concepts of development feasibility analysis
2. Give participants the ability to read and interpret joint venture funding scenarios
3. Setup working links to between an external Excel spreadsheet, Word documents and ARGUS EstateMaster for more flexible reporting
4. Setup different financing scenarios that are commonly used within the industry and applying them to a development feasibility model
5. Setting up and report on a multiple stage development

Participants will be provided with a thorough understanding of the advanced concepts of a development feasibility analysis followed by hands-on training using different exercises to review and put the theory learnt into practice.

This course is highly recommended for:

- *Property developers* with multiple financing partners and/or developing projects across multiple stages
- *Valuers and appraisers* who provide 'As is' and 'As if' complete for multi stage developments for desktop analysis and valuation advice
- *Financiers and investors* who are providing debt or equity funding for development projects

Agenda

09:00-09:15 Introduction

Welcome to the course, meet your trainer and get a quick overview on what to expect.

09:15-10:30 Financial reporting sheet

Working through the different financing preferences in detail and setting up different financing options used to finance and model a development.

10:30-10:45 Morning tea

10:45-11:45 Understanding joint ventures

Exploring different alternative financing options to model a joint venture and then setup manual inputs within the cash flow to report on the impact these can have on a project.

12:30-13:30 Lunch

13:30-15:00 Using the probability analysis

Working through the monte carlo probability analysis and sales collection profile to model different revenue drawdowns and realise revenue before settlement.

15:00-15:15 Afternoon tea

15:15-17:00 Setting up multi stage development model

Demonstration using the staged summary sheet and then setting up links from within Development Feasibility to then link to your external Excel spreadsheet or Word document.

At the successful completion of this course you will be accredited with an industry recognised certificate using the ARGUS EstateMaster Development Feasibility software.

For more information please contact us by email at argus@altusgroup.com or by phone on +61 2 9263 1351