

 ARGUS EstateMaster

# Development Feasibility

## Certification course

### Course overview

The Development Feasibility certification course is a 1-day course designed for new to intermediate users who will be using, inputting, interpreting and consulting on development feasibilities and appraisals using our Development Feasibility software.

The objective of this course is to provide participants with the knowledge to:

1. Understand the basic concepts of development feasibility analysis and terminology used in the property development and appraisal industry
2. Interpret feasibility studies and understand results

Participants will be provided with an understanding of basic concepts of development feasibility analysis, followed by hands-on software training using case studies to put the theory learnt into practice.

#### This course is highly recommended for:

- *Property developers* who need to appraise property development opportunities and test project feasibility
- *Valuers and appraisers* who need to estimate residual land value based on a hypothetical development
- *Property consultants* who provide advice on site acquisition/disposal and best use case scenarios
- *Financiers and investors* who are providing debt or equity funding for development projects

### Agenda

#### 09:00-09:15 Introduction

Welcome to the course, meet your trainer and get a quick overview on what to expect.

#### 09:15-10:15 Feasibility modelling practice and theory

Including description of key concepts such as development margin, internal rate of return (IRR), discounted cash flow (DCF) and common terminology used in the industry.

#### 10:15-10:30 Morning tea

#### 10:30-12:30 Introduction to Development Feasibility

Step by step guide on data entry, including description of options and preferences with hands-on practice to run sensitivity analysis, store options and read reports.

#### 12:30-13:00 Lunch

#### 13:00-15:00 Development Feasibility case study #1

A practical guide on how to conduct a feasibility analysis on a residential subdivision.

#### 15:00-15:15 Afternoon tea

#### 15:15-17:00 Development Feasibility case study #2

A practical guide on how to conduct a feasibility analysis on a residential apartment building.

At the successful completion of this course you will be accredited with an industry recognised certificate using the ARGUS EstateMaster Development Feasibility software.

For more information please contact us by email at [argus@altusgroup.com](mailto:argus@altusgroup.com) or by phone on +61 2 9263 1351